

ATRI News

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All events at the State House Inn**



July/August 2016



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The ATRI NEWS

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Articles and letters suitable for publication will be published in the next scheduled newsletter as space permits. Material should be sent to:

Michelle Lechner
Executive Director, ATRI
PO Box 9424
Springfield, IL 62791
illautorecyclers@aol.com

Articles may be edited for length and format.

Throughout this issue, trademarked names are used. Rather than place a trademark symbol in every occurrence of a trademarked name, we state we are using the names only in an editorial fashion, and to the benefit of the trademark owner, with no intention of infringement of the trademark. Mention of trade names, commercial products, or techniques does not constitute endorsement or recommendation for use.

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President's Perspective

By David Anderson, ATRI President

Summer 2016 is upon us, and rest assured that your association is working hard for you and your business's benefit.



Number 1 on the agenda is the summer meeting July 29th in Naperville, IL.

See the information on page 6 of this newsletter. We generally use the summer meeting as a social gathering, however the most important part is the educational aspects to this meeting. There are three main points for this particular meeting; legal, taxation and succession. A phone call or letter from a lawyer regarding a lawsuit can really disrupt your business. We are going to explore ways to make your company less attractive to lawsuits and structuring your assets to protect them and you and the continued operation of your most valuable asset, your company. Death and taxes are two unavoidable things we encounter in life, we will learn to reduce our tax burden and legally pay as little of our earnings to the government as possible. Remember the comment on death? Eventually you will die and succession planning is a necessity if you wish for the business you worked hard for to continue after you are gone.

Number 2 on the agenda is the Illinois Green Car program. This is the time that Sara audits the businesses to

make sure we are all in compliance with Illinois EPA, we are working on best business practices to keep us clean and green. Clean and green means not only our businesses being consciences environmentally but also that we are doing the best to make us profitable and thus the green. Keeping your business clean makes for better working conditions, happier employees, happier customers and greater profits.

Number 3 on the agenda is the ATRI Convention and Trade Show in Springfield, Illinois this September. The ATRI convention is the crowning event where we bring in vendors, have a full program of educational seminars for employees as well as business managers and owners. Auto recyclers from all around Illinois come together to discuss roadblocks to success, solutions, network, and put faces to the voices we speak with on the phone each and every day. The ATRI convention is a casual event were we all get to let loose a little and have fun with each other while also bettering our businesses and our industry.

I hope that everyone will take time out of your busy schedule to do what is best for your company, your employees, the environment and the Auto Recycling Industry in Illinois. I look forward to seeing you all.

David Anderson, ATRI President
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Executive's Viewpoint

By Michelle Lechner, Executive Director

I hope my letter finds you all enjoying the summer. It seems that we went directly from "Spring-like" weather to the hot, dog days of summer rather quickly! You will see a lot of information in this newsletter, but that is what we are here for. It will keep you updated and informed



about what's happening in the industry today. The state of Illinois is still a mess and still without a budget.... The good news for us is there is no pending legislation so we can continue to carry on with our day-to-day operations, with no new demands or legalities being thrown at us.

As a matter of fact, ATRI is taking on a rather strong approach to do a little house cleaning on some old law language. It is time to update the Illinois Vehicle code to the 21 century. Because of nothing being quite set in stone yet, I will have to tell you to stay tuned. We will be meeting with the Secretary of State's office here real soon to begin this process. By the time the Illinois Convention & Trade Show happens in September, the Secretary of State's Office will be presenting, and hopefully sharing, some new and welcomed information to you.

The President of the National Association Mike Swift, and others in the industry, were recently in our nation's capital educating both members from the House and Senate about the importance of allowing access to data already used in the industry. Repairers, insurance, and new car dealers also. Please visit www.A-R-A.org.

ATRI is having an education meeting July 29th in Naperville, IL at the Arista hotel. A 3 hour presentation will be provided by the American Society for Asset Protection. This group has a wealth of knowledge to share and you should take

advantage of this important opportunity to learn all about it. The night before this meeting ATRI will be having a social event at TOPGOLF which is located directly across from the Hotel Arista.

If you have not experienced TOPGOLF please visit their website TOPGOLF.COM to see what it is all about. We will be having a contest that evening and the winner will get one free admission to this year's convention and trade show. See the registration form on page 6 this newsletter with the details. I hope you choose to join us!

All is underway for the upcoming convention and trade show to be held in Springfield, IL during the Route 66 Mother Road Show September 23/24. The State House Inn is the host hotel which is located directly across the street from the IL State Capital. So much is going on downtown Springfield that weekend you won't want to miss it.

The exhibitor information and registration is in the newsletter, and more information will be added to our website soon. www.illinoisautorecyclers.com. If you have not yet sent me your company logo and 50 word description for the membership directory please do so. It is a member benefit so please take advantage of it.

As I come to a close I want to thank ATRI and all who sent me their condolences when my Mother passed away in June. My Mother spent the last several years suffering from Alzheimer's/dementia. She was 83 when she passed. She was the best Mother ever and will be missed by all. I am glad some of you had the opportunity to meet her.

Best Recycling,
Michelle Lechner
Executive Director

Educational Seminar For ATRI Members

PRESENTED BY:

THE AMERICAN SOCIETY FOR ASSET PROTECTION

Friday, July 29, 2016 9:00AM – Noon (*Breakfast provided*) \$25 per person

Arista Hotel, Naperville, IL

Join us at 7:00 on Thursday Evening at TOPGOLF (*Topgolf.com*) and play to win one admission to the Illinois Convention & Trade Show September 23/24 in Springfield, IL.

Hotel Arista is located at 2139 Citygate Lane • Naperville, IL 60563 • Phone: 800-916-4339

Mention ATRI for a special rate of \$129. Directly across the street from Topgolf.

Please join us for some fun and a wealth of information you all need to know!!!!



What Every Business Owner Needs to Know About Lawsuit Protection, Tax Reduction, and Estate Planning

It takes a lifetime to accumulate your assets. Take 2 hours to protect them.

Problem #1: It is estimated that a lawsuit is filed every 30 seconds in America and there are approximately 100 million lawsuits currently pending in the United States.

Solution: We teach business owners how to prevent lawsuits by structuring their assets so attorneys will not file a lawsuit against them.

Problem #2: According to the IRS Commissioner, millions of taxpayers are overpaying their taxes each year.

Solution: We teach business owners how to reduce their taxes to the legal minimum—saving them thousands of dollars each year.

Problem #3: Most business owners do not have an effective estate and business succession plan. If not planned for, estate and gift tax consequences can cripple the ongoing success of a business during the transfer period.

Solution: We teach business owners how to create a successful estate and business succession plan so they can avoid probate and eliminate estate taxes.

COURSE SUMMARY: Is your financial house in order? Discover the tools you can use to become invincible to lawsuits, save thousands in taxes, and achieve financial peace of mind. By the end of the presentation you will know how to:

1. Protect 100% of your assets from lawsuits. You will learn how to make yourself so unattractive to a plaintiff attorney that they will never pursue a lawsuit against you.
2. Save thousands of dollars each year in taxes. You will learn five tax reduction strategies most people fail to utilize, which could save you more than \$10,000 each year in taxes.
3. Avoid probate and eliminate all estate taxes. You will be taken through a checklist of items that are important to every estate and business succession plan. You will learn what you should be doing now to prepare for successful business and estate secession.

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Spring Cleaning: A Clean Yard is a Compliant Yard

By: Anna Knust, M.S., Staff Geologist, VET Environmental Engineering, LLC

Spring has sprung and along with warm breezes, singing birds, and blooming flowers come weeds, mud, and bugs. This is a great time to look around your yard with fresh eyes and do some serious spring and summer cleaning! Small fixes and small investments in time can make a big difference: a difference that regulators and customers will notice right away. A clean yard shows you are serious about your business. A clean yard is a compliant yard!

Even if you have been doing regular good housekeeping inspections and proper maintenance, there are always things that fall through the cracks or are saved for later. This is especially true in winter when it's cold and miserable outside, and when snow covers the ground. In a primarily outdoor business like an auto recycling facility, spring rains and melting snow always make a mess: access roads are muddy, neglected or unnoticed leaks are mobilized by stormwater, and trash seems to appear out of nowhere. This is a good time of year to walk your yard with extra critical eyes. Next time you walk your yard, pretend you are a customer (Or auditor! Or regulator!) and see what pops up. Notice trash accumulating against a fence? Bare spots or mud in the crushed stone? Drips on the ground? Unlabeled fluids storage tanks? Weeds growing against buildings or along access roads? Note any issues you find and add fixing them your to-do list.

First impressions are key for regulators and customers. Something as simple as weeding will improve your yard's appearance and curb appeal. And with warm spring rains come weeds! This is especially true if the crushed stone cover is getting thin. If your vehicles are hiding behind a wall of weeds, it's time to take action. General purpose, household herbicides (such as RoundUp) can be used. A weed whacker is an efficient way to clear weeds. Smaller areas can even be cleared by hand.

Another common issue we hear about from clients, especially in the spring, is mud. Mud seeps up around crushed stone and pretty soon the crushed stone is gone and your yard is covered in mud. You can keep adding loads of expensive crushed stone, or you can prevent it from sinking by using special mats or fabrics. These geotextiles, or landscape fabrics, are made so that water drains through them, but soil stays underneath and stone stays on top. Consider laying some fabric before your next load of crushed stone, especially in chronically wet or high traffic areas. You may save money and crushed stone in the long run.

It's mosquito season! Mosquitoes and other vectors can breed and live anywhere there is standing water. Vectors are animals or insects that carry diseases that can infect humans. Waste tires get a bad rap for this. Long term puddles, standing water in drainage ways, even birdbaths can be breeding ground for mosquitoes. Walk your yard a day or two after it rains. Are there still puddles? Some local site grading will prevent mosquitoes from breeding. (This can likely be done with a shovel; you may not even need heavy equipment.) Ponding water in vehicle trunks? If trunks and hoods can't close, pull body plugs or drill holes to allow water to drain. Keep your yard clean and compliant this spring and all year round by making small, routine investments of time and money. It all adds up!

Got Compliance?

	VET Environmental Engineering, LLC <i>Sara R. Hamidovic, President</i>	
	SRHamidovic@gmail.com Website: Vet-env.com	341 West Sample Road Bloomington, Indiana 47404 (812) 327-2838
<i>"Environmental compliance that makes sense."</i>		

Update on Illinois Mercury Switch Removal Program

By: *Becky Jayne*

Annual Reports Due August 15, 2016 - Vehicle recyclers, crushers, scrap metal processors or others removing mercury switches from end of life vehicles must complete an annual report and submit it to the Illinois EPA by August 15, 2016. Information to be included in the report includes:

1. the number of mercury switches the vehicle recycler, vehicle crusher, or scrap metal recycler removed from end-of-life vehicles;
2. the number of end-of-life vehicles received by the vehicle recycler, vehicle crusher, or scrap metal recycler that contain one or more mercury switches; and

3. the number of end-of-life vehicles the vehicle recycler, vehicle crusher, or scrap metal recycler flattened, crushed, shredded, or otherwise processed for recycling.

Annual report forms are accessible at <http://www.epa.state.il.us/mercury/auto-switch/annual-report.pdf>. Please let Becky Jayne know if you have any questions.

Becky Jayne is an Environmental Protection Specialist with Illinois EPA. If you have any questions about the Illinois Mercury Switch Removal Program, please contact her at either Becky.Jayne@il-linois.gov, or 217-524-9642.

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ATRI Convention & Trade Show “Nostalgia”

The Auto & Truck Recyclers of Illinois Convention & Trade Show “Nostalgia” will be held September 22-24, 2016 in Springfield, IL during the Route 66 Mother Road show.

Highlights include:

- Golf Outing on Thursday afternoon
- Past Presidents Reception on Friday evening
- Mike Kunkel is back by popular demand.
- Located down town Springfield during the Route 66 Mother Road Show with lots of cars, music, food and activities for everyone’s enjoyment.

Our host hotel, The State House Inn, is located directly across from the Illinois State Capitol.

The State House Inn - an Ascend Collection Hotel
101 East Adams Street - Springfield, Illinois 62701
Reservations: 217-528-5100/844-251-7757
Make your reservations before August 22, 2016 for a discounted rate of \$99.00.

For more information contact Michelle Lechner 877-880-2874. Join us for a fun filled weekend of networking, education and a lot of fun!!! Watch your mail for the attendee registration!



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Auto & Truck Recyclers of Illinois Convention & Trade Show: Nostalgia September 23 & 24, 2016

•• Save the Date! ••

nos-tal-gia (noun) - a wistful affection for the past, typically for a period or place with happy personal associations.

Hotel Information

State House Inn

101 East Adams Street • Springfield, IL 62701 US

Reservations: 844-251-7757

Mention the ATRI Convention when calling.

Room rate is \$99 until August 22, 2016.

A stay at The State House Inn, an Ascend Hotel Collection Member places you in the heart of Springfield, walking distance from Illinois State Capitol and Illinois State Museum. This hotel is within close proximity of Old State Capitol and Abraham Lincoln Presidential Library and Museum.



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Tentative Schedule*

Thursday, September 22, 2016

- 1:00 **Golf Outing**
- Long Bridge Golf Course

Friday, September 23, 2016

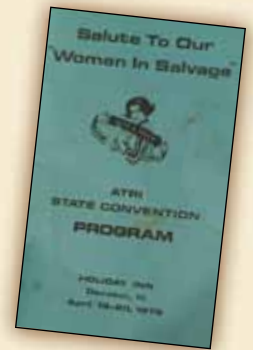
- 8:00 – 9:00 Consulting - Why do we need it?
- 10:10 – 11:00
- U-Pull-It
 - Parts Trader
- 11:10 – noon
- Hybrid Yards
 - Cores/Commodities
- Noon **Lunch**
- 1:00 – 1:50
- Buyers numbers Increase sales through purchasing
 - Vet Environmental/IEPA
- 2:00 – 2:50 P&L The Profit and Loss Report
- 2:10 – 2:50 Old Timers Round Table
- 3:00 – 3:50 Production - What to Warehouse and what to leave in the vehicle
- 4:00 – 4:50
- Bid Buddy Setup
 - Social Media Training
- 5:00 **TRADE SHOW OPENS**
PAST PRESIDENTS RECEPTION

Saturday, September 24, 2016

- 9:00 – 9:50
- Sales Basic
 - HR Expectations & Responsibility
 - Hollander
- 10:00 – 10:50
- Sales - Extended Warranties
 - Insurance
 - Pinnacle
- 11:00 – 11:50
- Sales - Brokering Parts
 - How to buy cars with no title
 - Car-part.com
- Noon – 3:00 **Trade Show Opens/Lunch on the Trade show floor.** Trade Show open to the public last hour of the Trade Show. This information has been made public due to the Rt 66 Mother Road Show taking place during our convention and trade show.

* Schedule subject to change.

Auto & Truck Recyclers of Illinois Convention & Trade Show September 23 & 24, 2016



Nostalgia

nos-tal-gia (noun) - a wistful affection for the past, typically for a period or place with happy personal associations.

Vendor Registration

Table & 2 Chairs \$600 \$ _____

Extra Table \$200 \$ _____

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Set up times begin 1:00pm Friday and tear down will be by 4:00 on Saturday.

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Thursday Golf Outing \$1000 \$ _____

Total enclosed \$ _____

All meals and events included in the booth fee. To help us plan accordingly, please let us know how many people will be attending lunch on Fri _____ Sat _____

If you are planning to attend the golf outing on Thursday at 1pm please include how many _____

Names for golf outing:

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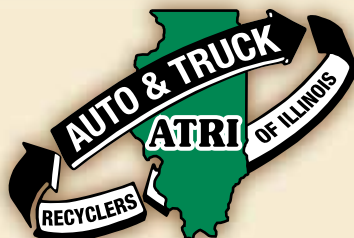
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This hotel is within close proximity of Old State Capitol and Abraham Lincoln Presidential Library and Museum.



Member News: In Memory of Joan C. (Nelson) Wiessing

September 13, 1932 - June 3, 2016

Mother of ATRI Executive Director, Michelle Lechner



Joan C. (Nelson) Wiessing, 83, of Springfield, died at 6:50 am, Friday, June 3, 2016 at Regency Nursing Care.

She was born September 13, 1932 in Chicago to Charles and Catherine

Dolan Sehy. She married John "Jack" Nelson on June 28, 1952 and he preceded her in death on September 20, 1983. She later married William Wiessing and he preceded her in death on November 10, 2008.

Survivors include two daughters, Michelle Lechner of Springfield, Margaret (Ken) Hahn of Rockford; one son, Michael J. Nelson of Springfield, six grandchildren, Jack (Jamie) Nelson, Brianna Bowles, Nicholas Young, Erin (Donny) Hahn Foster, Shannon Hahn (Matt) McGraw and Sean (Stephanie) Hahn and ten great grandchildren.

Joanie was a wonderful mother and worked as a secretary for the Plumbing, Heating & Cooling Contractors of Illinois.

A Memorial Gathering and a Funeral Mass was held on Monday, June 13, 2016 at Christ the King Church with Reverend Richard Chiola officiating.

In lieu of flowers memorial contributions may be made to the Alzheimer's Foundation.



Theodore "T.J" John Zalon

Born April 29, 2016

Son of ATRI Board Member Andy Zalon and Lauren Zalon of C&J Auto Parts, Inc.

Congratulations to the Zalon Family, Andy, Lauren, Madison, & Theo!

Theo weighed 9 lbs - 4 oz and was 22 inches long. That's a keeper!!!

Overlooked Aspects of Financial Health

By Jim Weaver, The Burnham Group at Morgan Stanley

As a small business owner, there is obviously a lot of time spent on providing a good experience for your client. One aspect of running a company that can get lost on many business owners is the unwritten covenant there is to take also care of yourself, both health wise, as-well-as financially - these are intertwined.

Running a business is stressful! What causes some of the biggest stress on a business owner ... how about managing your financial health? Your income vs. your expenses, including any debt you might need to run a business and ultimately pay off. We are naturally stressed by debt because it is an I.O.U., something we owe to another, and most are not comfortable with this situation over a long period of time, especially as we become seasoned. Sometimes debt leads to risky behavior, which can lead to making unwise or unstable business decisions that can negatively affect the business. It is almost impossible to run a business without debt, so what is the best approach to debt...think **S.M.A.R.T!** Being SMART can lead you to a financially healthy business and a better income for yourself and your employees.

Here is an easy way to focus on, and remember good debt habits:

- S** = Satisfy dumb debt first; credit cards, high interest loans, unfavorable terms or tax treatment
- M** = Maturity matters; pay-off short term obligations first, or refinance if favorable
- A** = Accounts in good standing; keep them that way and continue to pay on time. For accounts in collection status, try to pay the minimum, but they are already affecting your credit score
- R** = Interest rates; pay-off the highest, keep the lowest, refinance where possible
- T** = Tax benefits; if itemizing, keep the liability who's interest can be entered into the Schedule A

All businesses are unique relative to the amount of debt that they need to take on, and to be able to manage. Businesses in the entertainment world such as Six Flags or the Marriott properties will often sport astronomical debt ratios that are due to the nature of the capital requirements to own and develop properties. Other businesses like Starbucks will have much more "reasonable" levels of debt. You are all experts regarding your business and the needs of the business to attract and service your clients in general, yet here are some desirable parameters to keep in mind about the debt you do have to make sure it does not become an unreasonable burden:

Debt Service Ratio: Annual debt payments divided by annual take home – shoot for less than 45%



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This ratio is looking at the payments necessary to satisfy certain debt relative to the net income your business produces, or your take-home-pay, depending on how the business is financially constructed. For example, if annual take-home pay is \$100,000, the annual debt payment for capital equipment is desirable when kept under \$45,000. When payments exceed 50% of avail-

able free income, your stress-load can also increase substantially.

Debt-To-Asset Ratios: This is your total debt divided by your total assets – shoot for less than 50%

In this case, the ratio is instead comparing your total debt and divides it by all available assets. If, for example, all debt

is \$300,000, and total assets add up to \$800,000, that equates to a ratio of 37.50%. In this example, your bank will appreciate it, and your own financial health will as well.

You are working hard to service and keep your clients. Remember that you also owe it to yourself to stay healthy so that you and your company can deliver a good client experience year after year. By respecting the proper role that debt can have in allowing you to run and grow a profitable business, and adhering to basic debt management guidelines, you can minimize some of the stress of running a business and put that energy back into the enjoyment of the business, earning income, and life in general.

The best in financial health,

Jim Weaver
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 Certified Financial Planner™
 Professional
 The Burnham Group at Morgan Stanley

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That's the Way We Have Always Done it!

By Theresa Colbert

Most of us are taking a look at what we need to do to make our lives "easier" "better" or to have "more quality time." This is when it may be the time for you to look at some of your policies, procedures and programs. Which ones are making your lives easier or better? What are you doing at your yard just because "that's the way we have always done it!" I like to tell my customers "just because that's the way you have always done it, does not mean that you are doing it right!"

I have been in this industry a LONG TIME. You know when you have been in the automotive industry a LONG TIME when your husband is having his knee replaced and right before surgery the Dr. says "Hospital policy says I have to ask his spouse: which knee are we replacing?" and my reply was "passenger side!"

The reason I shared this story (besides the fact that it's funny!) is that it shows how we get complacent in everyday things. I know that each and every one of you reading this has either heard or said:

- We don't broker
- We don't do aftermarket
- We don't want cores back
- We don't deliver
- We don't need eCommerce, images, instant messaging or anything to do with a computer

Well, I have to tell you this: WELCOME to the REAL WORLD!

I am 50 years old and did not know how to use a lap top when I came to work at Car-Part.Com. I am going to tell you "I hate windows 8!" But, that does not mean I am going to stop learning new things. My motto "it's not a day worth living if you don't learn something new" should actually be the name of this article. I now use a laptop, a tablet with windows 8 and carry 2 smart phones. Why? Because I know that in this world of technology I am going to have to adapt or get left behind.

Don't broker or do aftermarket? We now live in a world of instant gratification. If a customer needs a part and I don't have it I am going to push an F key and see who does. I am going to buy it, mark it up and get it to that customer so that he keeps calling my yard.

Don't want cores back? Read my article in last month's Power Source – cores are now a way of life. Not a big messy pile out back.

Don't deliver? Every time someone tells me that I ask if they will bring me a \$1000 engine to a shop that is 20 miles away. I have received the same answer every time! "Sure I will!" Then you do deliver! You just need to set up parameters of delivery areas and dollar amounts.

Don't need a computer and all of that "new" stuff that goes along with it? Back to the instant gratification – another yard is not going to be kept on hold if he can click on your car-part bubble and give you a P.O. for a part. A body shop or repair shop is not going to go back inside and look up each and every part if he can log onto Car-Part PRO and order the parts while he is standing next to the car. No pictures? Well, if you like sending someone out back 20 times a day to look at a vehicle instead of clicking on the picture, I guess that's your decision.

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Actually, all of this is your decision. You, as a yard owner or manager has to decide if you are going to use the tools available to you or if you are going to keep “doing things the way we have always done it.” You don’t have to make all the decisions at once. Pick one thing to change and try it. If that works, try another. If something does not work for your business, you still learned from the experience.

As always, if I can help you in any way with moving your business forward in these areas, drop me an email: TheresaC@Car-Part.Com

Thanks and have a great month!

Theresa Colbert is an on-the-ground representative for Car-Part.com. She goes into the dismantling yards and helps the customers decide which of the products in the Car-Part suite best fits their needs. With her background in aftermarket and from working “on the recyclers side of the counter” Theresa is a firm believer in our industry and the value that recycled parts have. With over 23 years of industry experience, she has seen the auto recycling world from almost every point of view. Theresa speaks at industry trade shows, give classes to recyclers and writes a monthly articles for trade publications.

Theresa Colbert
Car-Part.Com • 859-802-2382



Discover the Benefits of Being an ATRI Member!

Illinois Green Car Program (Illinois Certified Automotive Recyclers)

Illinois Green Car recognizes and certifies that the member meets certain criteria in terms of environmental impact, safety, licensing and other regulatory standards as well as general business practices. This program is endorsed by the Illinois EPA and is cost effective. For just \$50 a year, you can become CAR certified through the National Association. ATRI has an established a working relationship with the Illinois EPA so if you have questions for them but don't want to call, ATRI will be glad to make the call and provide you the answers.

ATRI Executive Director is a lobbyist for the association and engages legislative issues pertaining to Illinois auto recyclers. Through the Executive Director, ATRI engages in lobbying efforts and has established relationships with government agencies including the Secretary of State of Illinois.

Education and Training Opportunities

ATRI provides training throughout the year. Additionally, ATRI provides educational programs, social events, yard tours, and networking with fellow recyclers.

Opportunities to network, share and learn from other recyclers. See what works and what does not.

ATRI Newsletter is published 6 times a year

The newsletter is currently mailed to all recyclers in Illinois. The newsletter includes industry news, a complete listing of the membership, updates on legislative and environmental issues and lots of other interesting information I am sure you will find useful in your day-to-day business operations.

Auto & Truck Recyclers Convention and Trade Show held annually

This event rotates around Illinois. This event is designed to bring recyclers and vendors together from all over to network, educate, and provide and encourage camaraderie. We invite our fellow recyclers from surrounding states to attend our convention and trade show, which clearly makes our convention a regional show like none other.

Website and staff accessibility, www.illinoisautorecyclers.com

- All members are listed on the website with all of your information, including a link to your website, if available.
- Newsletter archives
- Calendar of Events, as they are scheduled.
- Parts Search, an opportunity for each member to sell parts.
- Suppliers list, a complete list of suppliers, associate members of ATRI.
- All contact information for the ATRI Board of Directors and Staff.
- Staff accessible to answer all your questions, or find the answer for you.
- Information friendly, ask ATRI to email the membership with an article or question you may have.

ATRI is a member of the Automotive Recyclers Association, the National association for auto recyclers. ATRI is active by participating at the ARA conventions and sharing that information with ATRI Members.

All Illinois recyclers encouraged to join ATRI and make a difference by getting involved. Support your state association and reap the great benefits of the membership.

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Car-Part.com is run and owned by an auto recycling family. Our staff has over 2000 years of recycling industry experience and is here to serve you!

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