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Michelle Lechner Executive Director, ATRI PO Box 9424 Springfield, IL 62791 illautorecyclers@aol.com

Articles may be edited for length and format.

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ATRI Contact Information

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Michelle Lechner

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President's Perspective

By John Catalano, Jr., ATRI President

I would like to take a little time to introduce myself. My name is John Catalano, Jr.

I am one of four owners and the sales manager at Bionic Auto Parts & Sales located in Chicago, IL. I was raised in the Automotive Re-



cycling industry, learning everything I know from it. I have been raised from the bottom up, nothing was ever handed to me. I was always taught that if you want something you earn it, and work hard for it. Good

family's facility full time in 1996, one year after graduating high school. I tried one year of college, but it was not for me. I also learned real fast you can't learn this business from a college, unless it's specific to auto recyclers like Waubonsee is. It is hands on, learn as you go, trail and error, school of hard knocks. I can say that my Dad and Uncle have steered me in the right direction, I have great role models. I would not be where I am at today without their help. They are two of the greatest people in the world. I have always been drawn to the automotive industry. I remember coming to work with my Dad and Uncle on Saturdays and when school was out over summer break, I was running around the yard learning everything I could. I always knew I was destined to be an Automotive Recycler. I love the industry and the people in it. I can honestly say this industry has some of the most caring, motivated and passionate people I have ever met in my life. I have attended almost every convention, trade show, training conference available since the late 90's. The CMARC, URG, ARA, IT, and Team PRP shows, events, and groups is where I learned how to be successful in the industry, this is where I learned everything I know. So for those of you starting out, just wanting to be successful, or trying to take it to the next level, get involved in these things, it will help you and your business.

things will happen from working hard. I started at my

I am looking forward to my newest journey as president of The Auto & Truck Recyclers of Illinois and with Eric Gallay as the Vice President. I think we are going to make a great team and really get some goals accomplished. We have an already outstanding group of people as our Board of Directors. Thank you for always showing up to events and meetings. I would like to thank Larry and Jay Brosten for opening up their facility for the 2013 CMARC show. These guys are all around great outstanding people to know. I have known them for a long time and have shared some great memories with these guys



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over the years. Larry did an awesome job as President and it's going to be tough to fill those shoes. Thanks for all of your hard work and dedication and I am sure I will be calling you for some pointers, Larry.

Without great vendors, sponsors and speakers, we would not have a show like CMARC. Your dedication to attending and helping out every year is very much appreciated. I can honestly say the speakers this year were outstanding! I was inspired and motivated after listening to Christine Corelli, who was our keynote Speaker. She was amazing! Chad counts had some great ideas for the sales people to take home with them. Chad also gave the attendees some great reminders of things we should do every day to make more money in our business. He also brought topics to the table about Parts Trader with a panel of industry professionals who are using the system to bring out the advantages and disadvantages of the system. David Merrell, National Account Director for Parts Trader, and Mark Leverenz from State Farm Insurance also did a presentation about this new system that has been sweeping the automotive industry. I will be talking more about this in my next article, so look for that one. There were so many other great presentations that went on throughout the weekend. For example, Car-part.com brought us up to speed on all the new things they have to offer. We had a Social Media presentation by Jim Catalano which brought some new ideas to the table on how we can use social networking to our advantage. Hollander also had some classes that where very interesting for the power link yards. I love these events because you learn so much, meet new people, have fun, and catch up with old friends in the industry. If you missed the event this year, make sure you come to Indiana next year for the CMARC 2014 event, it will be bigger and better. Thank you so much for your support.

I would also like to thank Michelle Lechner for all of her hard work and dedication that goes into making these shows awesome. We couldn't put these shows together without her, you always do a wonderful job, Michelle and we will continue to grow to make the shows better every year. I am looking forward to working

with you over the next 2 years to make this already great state association even better.

I will be working hard the next few years as president to bring more members into the association, which is one of my main goals. We need to continue to grow and we all know there is strength in numbers. I will be making visits throughout the year to parts of the state to really try to recruit more members and teach them that there is great benefit from being part of our state association. If you know someone that is not a member and should be, please e-mail me or Michelle their information and we will tell them why being part of this group is so important.

I will also be working in Springfield concerning several legislative issues that we are working on at the present time. I will be giving 100% to the members we have already.

I think being part of your state association is great

President's Perspective... continued on page 14

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Past President's Message

By Larry Brosten, Immediate Past President

I want to begin my final letter to the membership by saying how honored I am to have been given the opportunity to serve as the president of ATRI for these past two years. I also want to thank everyone who made the trip to Auto Parts City in Gurnee to attend the CMARC convention last month. The theme was "Going Green in 2013." It was a perfect ending to my term.

As the co-owner of Auto Parts City, along with my brother, Jay, I can honestly say all the preparation leading up to the convention was worth the effort. We had a few unexpected glitches, but overall it went very well. I also want to thank our staff for the time and effort they put into making sure Auto Parts City looked its best for this year's CMARC.

I hope everyone who traveled to Gurnee felt we lived up to your expectations. Furthermore, I want to encourage all members to attend our yearly conventions, wherever they are because there are always new things to see, new people to meet and new insights to be gained.

Two years ago, at the onset of any term as ATRI

president, I thought it was important to formulate a theme that would guide the leadership of the organization and give us something tangible to focus on. The board, our Executive Director, Michelle Lechner and I agreed that we would work to rebrand auto recycling as the original green business.

As my term expires, I leave the office with the same belief that focusing on the green aspect of auto recycling is the direction we must continue to pursue. In fact, I remain convinced it's essential to the future well-being of our individual businesses and our industry as a whole.

I also want to take this opportunity to thank the board and Michelle for all they have done to provide leadership and cohesion to ATRI. The ever-changing issues we face from within our industry and the regulatory forces that govern us require constant vigilance.

I know the future of ATRI is in good hands under the leadership of our new president, John Catalano, Jr., from Bionic Auto Parts. I've known and worked with John Jr. and his family for many years. He possesses the

> perfect mix of youth, vision and industry expertise.

> I truly appreciate everyone who is a part ATRI as well as all of those individuals and businesses who are associated with it. You are the reason we remain such a strong and vital professional organization. I wish everyone a happy and prosperous remainder of 2013 and beyond. I hope to see you again at next year's CMARC.

Larry Brosten
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Executive's Viewpoint

By Michelle Lechner, Executive Director

In this newsletter I have lots to talk about so let me get started with the recap of this year's CMARC event that was at Auto Parts City in Gurnee, IL this past September.



First of all, I have to thank Larry and Jay

Brosten and the whole staff at Auto Parts City for their hard work to make this event come off without a hitch. I tell them up front it's a lot of work and I am sure they will agree. The payoff however in the end makes it all worth it. Not only did we have over 40 yards attend, but we also had a state of the art facility to host this year's event. When you are having this event at a facility that is not really set up for a convention and trade show, it can become a little tricky. You have to establish where the meetings will take place and everything else like all the AV needs for each meeting room, also meals and most importantly, the trade show. Getting the right flow for traffic is important and it is a little difficult when we are not dealing with your usual trade show floor and meeting space, basically a hotel and or convention center.

Now let's move onto our speakers. We had a great lineup this year, and as you read in John (Junior) Catalano's letter, it was great! I am sure those who were there went away with a wealth of knowledge and the right mindset to make their business even better. Another portion of this event and what makes it possible for us is our ever so generous sponsors. Their continued support is appreciated more than you know. Please take a minute and read the page in this newsletter that gives thanks to all of our sponsors.

Kudos to the CMARC Committee: Theresa Hierholzer from Ray's working the registration, which is

never an easy job, Katrina Kerlin from Car Recyclers runs our auction, also not an easy job, and all the rest of this committee are the ones who make this happen. They are the ones who are all there from the beginning as we put it all together from year to year, good job!

This was the first year we had a children's program and Jenny Baker from Auto Parts City was our coordinator. She did a fabulous job with our kids. While we did not have a lot of kids, the ones who were there painted a car hood that we auctioned off, got to play at the indoor water park at Key Lime Cove, received an aquatic safety class and all around had a good time.

This was Larry Brosten's last event as President and I am going to miss him as the ATRI President. Larry's hard work and dedication was outstanding. We spent some time traveling around to see different members and recruiting new ones. Larry even attended a meeting the Indiana Auto Recyclers had in Evansville, IN. It is always hard for me when president's terms come to an end. I am looking forward to working with Jr. Catalano for the next two years. He took over the reigns at the board meeting we held at CMARC. Junior and I have spent some time already talking about the future goals of ATRI. Eric Gallay is the new ATRI Vice President and the owner of Wood River Auto Parts in the

Executive's Viewpoint... continued on page 14

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A Focus on All Things Green During the 2013 CMAR Convention

A Special First-Hand Account from ARA First Vice President, Ed McDonald

By Ed McDonald, ARA First Vice President

"Gurnee Illinois," ARA CEO Michael Wilson said. "We want you to address the Central Midwest Auto Recyclers Convention in Gurnee Illinois." My first reaction was, "Where is Gurnee? Is that a central area of the U.S. where they make medical equipment?" What I didn't know was that it was the location of one of the most progressive and dynamic automotive recyclers that I have seen in a long time.

Larry and Jay Brosten, their family and staff at Auto Parts City were wonderful hosts of the combined Indiana/Illinois Associations meeting. Not only do they have a state-of-the-art automotive recycling business, but the story of how they overcame the negative attitude of the community and elected officials is one that should be told in all areas of our association as a testament to the fact that we are the environmental solution to the proper and profitable handling of the End-Of-Life vehicles. Their goal was to make Auto Parts City one of the most environmentally and socially acceptable businesses in their area and in that regard, they are fully successful. A story, certainly, to be mentored.

With record attendance, beautiful weather, and excellent speakers covering all aspects of our industry, how could this event not be a success? I had the op-

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portunity to speak with vendors and recyclers on many issues affecting our industry, which gave me the opportunity to promote ARA's goals and programs.

At the same time, I was treated to an open dialogue on issues that recyclers feel are necessary for the continued good health of our industry and our associations.

May I publicly say "thank you" for your open and creative suggestions and ideas.

Michelle Lechner, Executive Director, stated, "We had a great show, the best we have had in a long time, excellent attendance from both state associations as well as representatives from Iowa and Michigan. The exhibitors were happy and therefore I am happy."

Andrew Zalon of C & J Auto Parts of Chicago, added, "I enjoyed the event. The presenters, especially Christine Corelli and Chad Counts brought out several important and relevant business practices, and I was able to discover relevant items during the event, that I will be able to utilize in my business which may have overlooked had I not attended."

Where, in the world, when recyclers congregate do we not have fun? This event was no exception. The members were treated to an engaging trade show, an auction where everyone thought they over paid but they truly knew the proceeds were going to a good cause, a children's program, and a Casino night.

Much thanks and appreciation go out to Michelle Lechner, coordinator extraordinaire, and the Auto Parts City owners and staff, your welcome was more than appreciated.

From ARA's Automotive Recycling weekly, September 23, 2013. Reprinted with permission.



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IEPA Storm Water Notice of Intent for Industrial Activity

By Wayne Cockrum, James Environmental Management

As current permittees are likely aware, the time is approaching to renew Illinois EPA's General NPDES Permit for Storm Water Discharges from Industrial Activities. The current permit will expire on April 30th, 2014. IEPA has requested that new Notices of Intent (NOIs) be submitted by October 31st, 2013 for all current permittees wishing to renew their existing storm water coverage.

IEPA is implementing some changes into its renewal process. A key difference between this year and years past is that current permittees will actually have to submit updated NOIs, as opposed to IEPA "automatically renewing" existing permits. Also of note, the NOI form has been redesigned and requires more information than previous NOIs.

Specifically, some key changes include the following:

- Permittees must identify whether or not their facility's receiving water is impaired for any specific pollutants. This should be determined by reviewing the U.S. EPA 303(d) list of impaired waters in conjunction with the Illinois 2014 303(d) List. Permittees must also determine if their facility will be discharging any pollutants for which the receiving water is impaired and, if so, any such pollutants must be listed on the NOI.
- U.S. EPA Form 2-F must be submitted. This three page form is to be submitted in addition to IEPA's NOI and requests various information, such as individual outfall information, site improvements, and non-storm water discharge, among others.
- 3. The 2013 IEPA NOI includes a field in which site activity information is to be provided. In this box a detailed summary of industrial activities is required.
- 4. Perhaps the most significant difference is the requirement that an electronic copy of each

permittee's storm water pollution prevention plan (SWPPP) is to be emailed directly to IEPA. Although the current permit requires each facility to submit an electronic copy of their SWPPP, it was not specifically required as a condition of permit renewal back in 2009.

With regard to the new 2014 IEPA NPDES Storm Water Permit, changes and updated requirements will be forthcoming, as IEPA has yet to finalize the 2014 permit. Once the new permit is finalized and imple-

IEPA Storm Water Notice... continued on page 14









Thanks to all of the Sponsors at this year's CMARC 2013 Convention, September 20 & 21 at Auto Parts City, Gurnee, IL

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Illinois Attorney General Fines Auto Recycler for Illegal Tire Storage

Company is fined \$20,000 and required to immediately transfer tires to a certified facility.

By Recycling Today Staff

Illinois Attorney General Lisa Madigan has announced that Milford Auto Parts, an auto recycling firm located in Milford, Ill., has agreed to pay a fine for the illegal storage and disposal of used tires. Madigan says that the company also has been ordered to transfer thousands of used tires and automotive waste to a facility with a permit to accept the debris.

As part of a consent order recently entered in Iroquois County Circuit Court, Milford Auto Parts must pay a civil penalty of \$20,750 to resolve a six-count complaint that Madigan's office previously filed. The attorney general's complaint alleged, among many violations, that the company violated tire storage and disposal regulations at its Milford location, and its faulty operations posed considerable risks of pollution.

"The facility was operating in violation of state laws that ensure the public's health and safety," Madigan says. "In addition to paying a considerable penalty, the company has agreed to remove the dangerous materials from the site as part of a comprehensive plan to clean up the area."

Madigan's complaint notes that the attorney general's office previously filed suit against Milford Auto Parts in 2006 for similar violations. The Illinois Environmental Protection Agency initiated new inspections at the business beginning in 2010, and inspectors observed thousands of tires heaped in piles on the property, in violation of state regulations that aim to minimize health and safety risks, including potential fires, runoff pollution and the spread of the West Nile Virus. Additionally, Milford Auto Parts was delinquent in paying annual storage site fees mandated by state law.

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President's Perspective... continued from page 4

for your business. Please if you have any concerns or things you think we should take a look at, don't be afraid to e-mail or call me or Michelle Lechner.

I also would like to give recognition to both the IL and IN Board of Directors and their members for always being involved and volunteering their time to make for two great groups that come together for CMARC. I really enjoyed meeting everyone at CMARC and look forward to working with each and every one of you. It is amazing how you meet new faces each year that seem to make your business a better place in this world.

Thank You, John Catalano, Jr. Executive's Viewpoint... continued from page 7

Southern portion of the state. I think hearing from the recyclers all over the state is a great idea. I always hear how the issues are different between Northern IL and Southern IL recyclers. I also want to welcome Jonah and Jonathan Smith from Bill Smith's Auto to the ATRI Board of Directors.

I want to thank the IL and IN Board of Directors for the trip to Belize they purchased at the auction for me that was donated by Lamb Fuels. I never in a million years thought I would actually be the one going on this trip. It was a fabulous surprise and I am looking so forward to the trip.

I saved the best for last thank you to the members who are supporting the association by attending the CMARC event. I feel very strongly about continuing

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education and I hope you all learned a lot while you were there. It is the mission of the Auto & Truck Recyclers of IL and the Automotive Recyclers of IN to keep you well informed and up to date on the latest and greatest this industry has to offer.

Next year we will go back to IN. While I don't have any details yet, I will soon. If there is a particular issue or presenter you would like to hear, please let me know. You all have my email and phone number so feel free to contact me anytime you feel you need assistance or you have ideas to share.

Our next newsletter will come out the first of January 2014, so I will take this time to wish you all a safe and happy holiday season.

Keep Recycling, Michelle Lechner Executive Director IEPA Storm Water Notice... continued from page 9

mented, a grace period will be in effect to allow permittees time to apply any necessary changes in order to maintain compliance throughout the next permit cycle.

We are already helping our current SWPPP customers through this somewhat cumbersome process. Should you desire any help through this process, please feel free to contact us at 512-244-3631.

With several years of environmental compliance, remediation, and site assessment experience Wayne Cockrum serves as the Regulatory & Technical Services Program Manager for James Environmental Management, Inc. in Round Rock, TX. He can be reached via email at wcockrum@jamesenvironmental.com.

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815-964-3396

Route 14 Auto Parts

Woodstock

815-338-2800

Scotty's Auto Parts

Virginia

800-346-4540/217-452-3081

Southwest Auto Salvage, Inc.

Lockport

815-723-6878

Speedway Auto, Ltd.

Joliet

800-437-8733/815-726-0666

Speedway Auto Parts & Wreckers, Inc.

Chicago Heights

708-758-0002

Stafford's, Inc.

Montgomery

800-437-1770/630-896-1342

Tom's Auto, Inc.

Hainsville

847/546-5422

U Pull It North

(LKQ A-Reliable North)

Chicago

773-489-1321

U Pull It South

(LKQ A-Reliable South)

Blue Island

708-597-5128

Wood River Auto Parts

Cottage Hills, IL 618-259-6432

Y-Yard Auto and Truck, Inc.

Effingham

217-536-6116



Discover the Benefits of Being an ATRI Member!

Illinois Green Car Program (Illinois Certified Automotive Recyclers)

Illinois Green Car recognizes and certifies that the member meets certain criteria in terms of environmental impact, safety, licensing and other regulatory standards as well as general business practices. This program is endorsed by the Illinois EPA and is cost effective. For just \$50 a year, you can become CAR certified through the National Association. ATRI has an established a working relationship with the Illinois EPA so if you have questions for them but don't want to call, ATRI will be glad to make the call and provide you the answers.

ATRI Executive Director is a lobbyist for the association and engages legislative issues pertaining to Illinois auto recyclers. Through the Executive Director, ATRI engages in lobbying efforts and has established relationships with government agencies including the Secretary of State of Illinois.

Education and Training Opportunities

ATRI provides training throughout the year. Additionally, ATRI provides educational programs, social events, yard tours, and networking with fellow recyclers.

Opportunities to network, share and learn from other recyclers. See what works and what does not.

ATRI Newsletter is published 6 times a year

The newsletter is currently mailed to all recyclers in Illinois. The newsletter includes industry news, a complete listing of the membership, updates on legislative and environmental issues and lots of other interesting information I am sure you will find useful in your day-to-day business operations.

CMARC Central Midwest Auto Recyclers Convention and trade show beld annually This event rotates between Illinois and Indiana. This event is designed to bring recyclers and vendors together from all over to network, educate, and provide and encourage camaraderie. We invite our fellow recyclers from surrounding states to attend our convention and trade show, which clearly makes CMARC a regional show like none other.

Website and staff accessibility, www.illinoisautorecyclers.com

- All members are listed on the website with all of your information, including a link to your website, if available.
- Newsletter archives
- Calendar of Events, as they are scheduled.
- Parts Search, an opportunity for each member to sell parts.
- Suppliers list, a complete list of suppliers, associate members of ATRI.
- All contact information for the ATRI Board of Directors and Staff.
- Staff accessible to answer all your questions, or find the answer for you.
- Information friendly, ask ATRI to email the membership with an article or question you may have.

ATRI is a member of the Automotive Recyclers Association, the National association for auto recyclers. ATRI is active by participating at the ARA conventions and sharing that information with ATRI Members.

All Illinois recyclers encouraged to join ATRI and make a difference by getting involved. Support your state association and reap the great benefits of the membership.



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Auto & Truck Recyclers of Illinois

Application for Membership Please print or type

Business I	Name				
Contact N	Name				
Address_					
County _					
E-mail					
Type of Business Activities (CHECK ALL THAT APPLY)					
	Recycler		New Parts		Body Shop
	Automotive Mechanics		Towing		Import Vehicles
	Domestic Vehicles		Light Truck		
	Other				
Investment					
	1-4 Employees		\$250		
	5-9 Employees		\$375		
	10 + Employees		\$500		
	Associate		\$250		
	Amount Remitted		\$		_

Mail Completed Form to

Auto & Truck Recyclers of Illinois PO Box 9424 • Springfield, IL 62791

 $Fax: 217/787\text{-}2276 \bullet Email: ILLAutoRecyclers@aol.com$

QUESTIONS CALL: 877.880.2874



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EPA Proposes Updated General Permit for Stormwater Discharges from Industrial Activities

The Environmental Protection Agency (EPA) is proposing an updated draft permit to regulate stormwater discharges from industrial activities to replace the current 2008 Multi-Sector General Permit (MSGP) when it expires later this year. This draft permit, once finalized, will replace the existing permit covering stormwater discharges from industrial facilities in EPA's Regions 1, 2, 3, 5, 6, 9 and 10 and will provide coverage for industrial facilities in areas where EPA is the NPDES permitting authority in EPAs Regions 7 and 8.

The draft permit is similar to the existing permit and is structured in nine parts:

General requirements that apply to all facilities (e.g., eligibility of discharges, effluent limitations, stormwater pollution prevention plan (SWPPP) requirements, monitoring and reporting requirements) (Parts 1-7), industrial sector-specific conditions (Part 8), and specific requirements applicable to facilities within individual states or Indian Country (Part 9).

EPA is proposing changes in the permit in the following areas:

- 1. NEPA Review for Dischargers Subject to any New Source Performance Standards (NSPS)
- 2. Electronic Reporting
- 3. Allowable Non-Stormwater Discharges
- Reserved Ad Space
 Call 877-525-4589 to reserve yours!

- 4. Endangered Species Requirements
- 5. Historic Properties Preservation
- 6. SWPPP and Its Availability
- 7. Effluent Limit Clarifications
- 8. Corrective Action
- 9. Annual Reports and Routine Inspection.
- 10. Benchmark Values for Saline Waters

ARA will provide a more in-depth summary of how these changes could affect member facilities and plans to submit comments on the draft permit by the deadline of November 26, 2013.

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ATRI News

RJ McClellan, Inc. 445 Broadway Avenue #5 St. Paul Park, MN 55071

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